

# CAREER PATHWAY: CORPORATE COMPLIANCE



**What do they do?** Plan, direct, or coordinate activities of an organization to ensure compliance with ethical or regulatory standards.

**People with these roles and responsibilities are also called:**

Business Practices Supervisor, Compliance Coordinator, Compliance Engineer-Products, Compliance Manager, Compliance Officer, Compliance Review Officer, Corporate Operations Compliance Manager, Director of Compliance, Director, Global Ethics & Compliance and Assistant General Counsel, Internal Review and Audit Compliance

**Some typical job duties include:**

- Conduct periodic internal reviews or audits to ensure that compliance procedures are followed.
- Maintain documentation of compliance activities, such as complaints received or investigation outcomes.
- File appropriate compliance reports with regulatory agencies.
- Identify compliance issues that require follow-up or investigation.
- Report violations of compliance or regulatory standards to duly authorized enforcement agencies as appropriate or required.
- Disseminate written policies and procedures related to compliance activities.



## HOW MUCH DO THESE JOBS PAY IN OHIO?

**AVERAGE:**  
**\$99,030**

## MOST IMPORTANT OCCUPATIONAL SKILLS

**Basic Skills:** Reading Comprehension, Critical Thinking, Monitoring

**Social Skills:** Social Perceptiveness, Coordination, Persuasion

**Problem Solving Skills:** Complex Problem Solving

**Technical Skills:** Operations Monitoring, Operations Analysis

**System Skills:** Judgment and Decision Making, Systems Analysis, Systems Evaluation

**Resource Management Skills:** Time Management, Management of Personnel Resources, Management of Financial Resources

## CAREER PATHWAY AND EDUCATIONAL REQUIREMENTS

Entry-Level (\$40,000–\$70,000)

**Compliance Officer**

**REQUIRED FOR ENTRY:**

Bachelor's Degree or Related Work Experience

Managerial (\$50,000–\$115,000)

**Compliance Manager**

**REQUIRED FOR ADVANCEMENT:**

Bachelor's Degree, Related Work Experience, Professional Certification

Executive (\$100,000+)

**Director of Compliance**

**REQUIRED FOR ADVANCEMENT:**

Bachelor's Degree, Related Work Experience, Professional Certification, Post-graduate Degree Preferred

**CERTIFICATIONS THAT CAN HELP YOU ADVANCE:**

**FINRA Series 7 Certification - General Securities Representative**  
*Financial Industry Regulatory Authority*

**FINRA Series 24 Certification - General Securities Principal**  
*Financial Industry Regulatory Authority*