What do they do? Provide legal advice and support to ensure the legality of commercial transactions, using knowledge of statutory law and regulations passed by government agencies to help their clients achieve their goals within the bounds of the law. Insurance companies also employ trial attorneys, who represent the organization in legal matters, performing the legal research needed to prepare and try cases in courts or agencies.

People with these roles and responsibilities are also called: Associate Attorney, Lawyer, Associate, Assistant Attorney General, Deputy Attorney General, City Attorney, County Attorney, Partner, Assistant Counsel

Some typical job duties include:
- Act as a regulatory and compliance resource, identifying and analyzing compliance risks based on relevant federal and state laws.
- Support the business in the development and implementation of policies and procedures to manage and mitigate compliance risk.
- Perform legal research, analysis, and advising on issues like proposed new products, merger and acquisitions, safeguarding intellectual property, financial formation, offerings, and compliance issues.
- Represent the organization in trials or hearings before courts or agencies, including appeals and arbitrations.

Most important occupational skills:
- Basic Skills: Active Listening, Speaking, Critical Thinking
- Social Skills: Social Perceptiveness, Persuasion, Negotiation
- Problem Solving Skills: Complex Problem Solving
- Technical Skills: Operations Analysis, Operation Monitoring
- System Skills: Judgment and Decision Making, Systems Analysis, Systems Evaluation

How much do these jobs pay in Ohio?

Average: $94,970

830 Annual projected job openings

Ohio Job Outlook

Career pathway and educational requirements

Entry-Level ($65,000–$100,000)
Attorney
Required for entry:
Law Degree

Mid-Level ($85,000–$200,000)
Senior Attorney
Required for advancement:
Law Degree, Many Years Work Experience

Executive ($100,000+)
General Counsel
Required for advancement:
Law Degree, Many Years Work Experience

Certifications that can help you advance:

Certified Attorney Specialist
The Ohio State Bar Association
Certification in Insurance Coverage Law
The Ohio State Bar Association

Visit insurancecareers.org to learn about the many career opportunities available in the insurance industry!